

LICENSED REAA 2008

FACEUP

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THE FUTURE OF REAL ESTATE



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REAL ESTATE

REAL ESTATE SALES &
PROPERTY MANAGEMENT



OUR HISTORY

FaceUP Limited was established in 2011 by Kim & Lisa Robinson, from their home-based office on Herald Island, Auckland, and following a move to West Harbour, FaceUP Property Management was established in 2015.

In 2016, FaceUP Real Estate & Property Management opened its first branch located in Auckland's fastest growing new community of Hobsonville Point. Our highly qualified and experienced Sales and Property Management team are dedicated to excellence, quality, professional marketing, and the negotiation services you expect from a well-regarded company. Trust your investment in our knowledgeable hands.

FaceUP continues to grow with our Fair Fee structure and reputation within the Community. Our amazing, value for money, low commission structure means we have saved our vendors millions of dollars. We think that money is better off in their pocket.

We pride ourselves in offering a quality value service and being open and honest with our clients.

MEET THE OWNERS



P:021 998 604

E:kim@faceup.co.nz

KIM ROBINSON - Sales

AREINZ. Licensed Agent REAA 2008

Diploma in Business Studies (Real Estate)

Kim Robinson brings over 30 years sales, marketing and management experience to the industry and his results reflect the value of this. Throughout his Real Estate career, Kim has received national awards for his marketing ability which has led to his setting new benchmark prices for vendors in various areas. After successfully graduating from Massey University with a Diploma in Business Studies, majoring in Real Estate, Kim achieved Licensed Agent status - the highest recognized status by the Real Estate Agents Authority (REAA), above Salesperson and Branch Manager. With his years of experience and exemplary reputation in the industry, Kim was also recognised as an Associate of REINZ.



P:021 942 226

E:lisa@faceup.co.nz

Lisa Robinson - Property Management

B.MLSc. Licensed Agent REAA 2008

Certificate in Property Management (Level 4)

Knowledge and education is important to Lisa. As well as a B.MLSc, she holds an Agents' license in Real Estate and also a Certificate in Property Management. Lisa is also a REINZ Accredited Property Manager. Lisa brings years of experience in sales and property management in the NorthWest area. Lisa's years in laboratory management have enhanced her strong already customer focused skill set. Lisa prides herself on her attention to detail and goes out of her way to make the experience stress-free.

OUR DIFFERENCE

WE ARE RENOWN FOR OUR HANDS-ON APPROACH. FROM FEEDING YOUR CAT IF YOU WANT TO GO AWAY FOR OPEN WEEKENDS, TO PROJECT MANAGING A FULL RENOVATION - WE WILL DO WHATEVER WE CAN TO HELP YOU PRESENT YOUR HOME AT ITS BEST.

“The FaceUP team are a great bunch of people to deal with and will go above and beyond to help sell your property. Personally, I’d like to thank them for all the help on getting our last property spruced up for sale, especially as we are out of town vendors. Huge thanks for all you support.” - Keith & Naomi Robb

“We would like to say a huge thank you to Kim, Lisa and every member of their FANTASTIC FaceUp team. We were faced with a massive clean out of 55 years of clutter to get the house ready for selling, it was overwhelming, but Kim and Lisa said “no problem”. The FaceUp team turned up at the house, rolled their sleeves up and got stuck in, even Kim was on the shovel. We filled four 3m flexi bins, plus a truck load of the big stuff. Everybody worked extremely hard and the transformation was simply amazing. And thank you Kim for Pizzas for lunch, very thoughtful.” - Jon & Peni

EACH HOME WE SELL OR TENANT IS A SPECIAL PROJECT AND THE PROCESS IS CUSTOMISED TO SUIT YOUR NEEDS, FROM NUMBER OF VIEWINGS TO METHOD OF SALE - WE ARE WITH YOU AT EACH STEP.

*“The staff at FaceUP provided us with accurate assessments of the real estate market and guided us through the sale process in a professional and efficient manner. We would recommend the Hobsonville team unconditionally to any potential customer.”
John & Anne Simich*

OUR KNOWLEDGE OF THE MARKET PLACE AND OUR EXPERIENCE MAKES THE PROCESS AS STRESS-FREE AS POSSIBLE.

“Selling your home can be a stressful time, but thanks to the professionalism and competence of the superb team at FaceUP, it was a breeze. We owe you a very big and sincere vote of thanks.” Ray & Irene Ancell.

LEADING THE WAY WITH FAIR FEES

If you haven't talked to FaceUP - you're paying too much!

Our highly competitive fee structure is a real bonus. The thousands that you WILL save with us is better off in your pocket than propping up a top heavy corporate structure.

Our sales commission is an everyday low fee of 2% + GST.

You don't have to negotiate us down to this. This is our everyday fee.

COMPARE OUR FEES TO THE QUOTED FEES OF OTHER COMPANIES

An Everyday Low Fee of Just 2% + GST

SELL PRICE	FaceUP	Ray White	Harcourts	Barfoot
\$500,000	\$11,500	\$21,275	\$21,045	\$18,228
\$600,000	\$13,800	\$23,575	\$23,345	\$20,528
\$700,000	\$16,100	\$25,875	\$25,645	\$22,828
\$800,000	\$18,400	\$28,175	\$27,945	\$25,128
\$900,000	\$20,700	\$30,475	\$30,245	\$27,428
\$1,000,000	\$23,000	\$32,775	\$32,545	\$29,728
\$1,100,000	\$25,300	\$35,075	\$34,845	\$32,028
\$1,200,000	\$27,600	\$37,375	\$37,145	\$34,328
\$1,300,000	\$29,900	\$39,675	\$39,445	\$36,628
\$1,400,000	\$32,200	\$41,975	\$41,745	\$38,928
\$1,600,000	\$36,800	\$46,575	\$46,345	\$43,528
\$1,800,000	\$41,400	\$51,175	\$50,945	\$48,128
\$2,000,000	\$46,000	\$55,775	\$55,545	\$52,728

The calculated commission includes a admin fee, GST and is based upon information provided and believed to be correct at the time. Fees elsewhere can and do vary between regions and branches and agents may vary commissions on a case by case basis. While every endeavour has been made to ensure accuracy, FaceUP Limited does not accept responsibility for variations to these fees and the respective savings.

OUR Sales TEAM



Kim Robinson AREINZ - Licensed Agent REAA 2008
P:021 998 604 - E: kim@faceup.co.nz - sales, auctioneer



Emma Nupae - Licensed Salesperson REAA 2008
P:09 416 6987 - E: emma@faceup.co.nz - sales, rentals



Lisa Robinson - Licensed Agent REAA 2008
Certified Property Manager
P:021 942 226 - E: lisa@faceup.co.nz - sales, rentals

OUR RENTAL SERVICES

- ◆ We will supply you with a market rental appraisal
- ◆ We will photograph and advertise your property on multiple websites
- ◆ We will conduct viewings and select the right tenant for your property
- ◆ We will interview potential tenants and get them to fill out a comprehensive application form, reference checks and credit checks
- ◆ We will collect and lodge the bond with Tenancy Services
- ◆ We will carry out In and Out-going inspections
- ◆ We will inspect the property at approximately 6 weeks to ensure the tenants have settled in well
- ◆ We will carry out property inspections every 3 months
- ◆ Rent reviews, rent collection & water rates collection
- ◆ Organise maintenance and repairs

3 GREAT FEE PLANS TO SUIT YOUR NEEDS

	Silver	Gold	Platinum
Management Fee - on rental collected	6.5% + GST	7.5% + GST	8.5% + GST
Minimum Non-Cancellation Period	6 months*	12 months*	12 months*
Billing Fee - on invoices paid	6.5% + GST	Free	Free
Regular Inspections	\$50 + GST	Free	Free
Advertising Fee - Platinum Package	\$99 + GST	Free	Free
Credit Checks	\$10 + GST	Free	Free
Annual Smoke Alarm Compliance	\$99 inc GST	\$99 inc GST	Free
Compliance Reports	Cost**	Cost**	Free
Mediation	Free^	Free^	Free^
Initial Condition Report	Free	Free	Free
Final Inspection	Free	Free	Free

**Cost based on supplier charge

*\$500 early termination fee applies

^ For tenants sourced by FaceUP otherwise \$50 per hour + filing fee

WHAT DO OUR CLIENTS SAY?

“Georgia and the team at FaceUP have worked with us to tenant and manage two of our Hobsonville Point properties. Georgia has been wonderful to work with, she is professional, accommodating and remained engaged with us throughout the process. We would definitely recommend her and the team at FaceUP for all of your property management & listing needs.” **OWNER STATION ST**

“We would just like to thank you for your assistance and help in finding us a home. We have dealt with a few other agency's and none of them were as professional and attentive as you were. We will highly recommend you to everyone we know when they begin their house search. Thank you again for everything.” - **TENANT STATION ST**

OUR RENTALS TEAM



Lisa Robinson - General Manager

021 942 226

lisa@faceup.co.nz



Brenda Tregonning - Property Manager

0275 835 105

brenda@faceup.co.nz



Bex Nash - Property Manager

021 0822 0043

bex@faceup.co.nz



Emma Nupae - Property Assistant

09 416 6987

emma@faceup.co.nz

DO I NEED A PROPERTY MANAGER?

The short answer is YES.

- ◆ Do I feel comfortable confronting tenants about cleaning?
- ◆ Do I feel comfortable confronting tenants about late rent and water payments?
- ◆ Do I understand the Residential Tenancies Act and my obligations to the tenant?
- ◆ Do I have time to do proper inspections for insurance purposes?
- ◆ Do I have the time and knowledge if I have to apply to Tenancy Tribunal?
- ◆ Do I want to be available 24 hours a day, 365 days a year?
- ◆ Do I understand my obligations with Health and Safety?
- ◆ Do I understand my obligations under the Privacy Act?
- ◆ Do I have the facilities to keep records that can be shown to the tenant at anytime?
- ◆ Do I have the time to keep up with the changing legislation?
- ◆ Do I have the time to organise repairs and maintenance?

If you answered NO to any of these questions, you need a Property Manager with the knowledge and experience on offer at FaceUP. And remember, our fees are tax deductible.



REINZ ACCREDITED
RESIDENTIAL PROPERTY
MANAGEMENT

REINZ | REAL ESTATE
INSTITUTE OF
NEW ZEALAND

PARTNERS WITH OUR COMMUNITY



“Kim and FaceUP have been with us from the beginning and we have had their total support as we have developed and grown as a foundation school. They value community and are always willing to work alongside us, making generous donations to ensure our young people have every experience possible. Our vision for our Hobsonville Point Learner is one of personal and academic excellence; that they will develop as confident, connected, actively involved and life-long learners. Our partnership with FaceUP supports this vision and Kim and his team are always open to finding ways to work with and support our entrepreneurial students as they inquire, explore and innovate.” **Lea Vellenoweth - Deputy Principal, Hobsonville Point Secondary School**



“We have been privileged to be in partnership with FaceUP as a supporter of our school. Kim and his team truly value partnership and community as such, they enable us to provide amazing opportunities for our students. We have been supported with individual students who have specific needs to helping with school hoodies, all done with a sense of partnership not obligation.” **Daniel Birch - Principal, Hobsonville Point Primary School**



“We are very lucky to have an ongoing relationship with FaceUP Real Estate. FaceUP is very much a community minded organisation and have been great supporters of our school. Kim is both thoroughly professional in all his interactions and proactive in wanting to support the students at our school. Over the years, Kim and the team have supported our school in a number of ways. Through their generous donations, we have been able to supply our numerous Netball and Basketball teams with uniforms. Kim has also given his time to help the school as MC for Trivial Pursuit evenings and running auctions at our Family Fun nights. We really appreciate the support of FaceUP to our students and our school community.” **Maurice Young - Principal, Marina View School**



“We would like to thank FaceUP for your ongoing financial support with the AIMS Games students. FaceUP’s financial support in 2016 was also appreciated. The funds provided the opportunity for the students to purchase new sports uniforms. Our sincere thanks to you and your team.” **Anne Leitch - Principal, Hobsonville School**

HOBSONVILLE POINT OFFICE



**For Great Service and
Huge Savings, Call Faceup**

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